

Personal Information:

Please enter your name exactly as it appears on your appraisal license. Do not use abbreviations.

Name: _____

ASA Member: yes ___ no ___

ASA Member #: _____

HUD Employee: yes ___ no ___

Address: _____

City: _____ State: _____ Zip: _____

Email: _____

Phone: _____

Real Estate Appraiser License:

NJ License #: _____

NY License #: _____

PA License #: _____

Other State _____ Lic. #: _____

May we share your contact information with sponsors and fellow attendees? yes ___ no ___

PHOTO ID REQUIRED:

In order to properly provide recertification credits, we require a digital version of each attendee's Photo ID prior to the conference.

You must register with your Photo ID.

HUD Employees must register with their HUD Identification Card Only

Please go to <https://njasaifa.com> and click on the "Image Upload" Link at the bottom of the home page.

American Society of Appraisers

P. O. Box 1012

Clifton, NJ

07014



**2021 ASA-NAIFA
EASTERN REGION
VIRTUAL
APPRAISAL CONFERENCE**

**Wednesday & Thursday
June 9th & 10th, 2021**

**All seminars will be presented
Online Via ZOOM**

Approved CE Credit: 14 Hours NJ
Other states are applied for.
For more information visit:

www.njasaifa.com

Program Highlights
Wednesday, June 9th, 2021

7:00 am - 8:15 am

REGISTRATION

8:15 am - 8:30 am

OPENING COMMENTS

Robert Solotist, *ASA, IFA, SCRREA* – Conference Chair

8:30 am - 11:30 am

OPTION A:
WINNING AT TAX APPEALS
THE APPRAISER'S ROLE IN TAX APPEALS

Carl Mucciolo, *IFAS, ASA, CTA, SCGRE*
Robin Bucchi, *CTA*, Tax Assessor,
Millstone Township, Borough of Fieldsboro

OR

OPTION B:
APPRAISING CASINOS WITH THE
COST APPROACH

Larry J. Golicz, *PHD, ASA, MAI*

11:30 am - 1:00 pm

LUNCH BREAK

1:00 pm – 3:00 pm

CURRENT TRENDS IN SUSTAINABLE
BUILDING TECHNIQUES, IMPACT ON VALUE
AND MARKETABILITY OF REAL PROPERTY

Juan Raigosa, *BSAE, MPA, CDT, LEED Green Associate, ENV*
SP, Well AP, Parksmart Advisor, BECxP CxA+BE.

3:00 pm - 5:00 pm

APPRAISER LIABILITY AND RISK
MANAGEMENT

John L. Torvi, *VP Landy Insurance Agency*

End Day One

Program Highlights
Thursday, June 10th, 2021

7:00 am - 8:15 am

REGISTRATION

8:15 am - 8:30 am

OPENING COMMENTS

Robert Solotist, *ASA, IFA, SCRREA* – Conference Chair

8:30 am - 11:30 am

THE CURRENT ECONOMIC ENVIRONMENT

G. Scott Clemons, *CFA*. Chief Investment Strategist, Brown
Brothers, Harriman, and Company

11:30 am - 1:00 pm

LUNCH BREAK

1:00 pm – 3:00 pm

CONFLICT RESOLUTION,

Michael Gregory, *ASA, MBA*, Certified Valuation Analyst with
NACVA

3:00 pm - 5:00 pm

APPRAISING FOR REGIONAL AND
COMMUNITY BANKS

Michael J. Pratico Jr., *CCIM, AI-GRS*, Chief Appraisal
Officer, Columbia Bank

Louis A. Bonato, *ASA-RP, IFA*, Appraisal Review Officer, Sturdy
Savings Bank

William B. Nakonechny, *MAI*, Vice President/Director of
Appraisal Services, Investors Bank

Hector A. Nieves, *MAI, AI-GRS*, Chief Appraiser & Assistant
Vice President Ridgewood Savings Bank

Maurice Reilly III, *MAI*, Senior Vice President, Director/
Chief Appraisal Officer, Flushing Bank

End Day Two

CONFERENCE OPTIONS

___ **Full Two Day Registration**

\$375 member / \$425 non-member
\$375 HUD Employee

Full Registration includes full day instruction Wednesday and
Thursday.

***Choose one seminar for Wednesday 8:30 am – 11:30 am time slot:**

___ **Option A: Winning at Tax Appeals**
The Appraiser's Role in Tax Appeals

OR

___ **Option B: Appraising Casinos with the Cost Approach**

___ **Wednesday Only**

\$200 member / \$225 non-member

***Choose one seminar for Wednesday 8:30 am – 11:30 am time slot:**

___ **Option A: Winning at Tax Appeals**
The Appraiser's Role in Tax Appeals

OR

___ **Option B: Appraising Casinos with the Cost Approach**

___ **Thursday Only**

\$200 member / \$225 non-member

Charity Donation to Goryeb Children's Hospital:

\$25 ___ **\$50** ___ **\$75** ___ **Other: \$** ___

Total Amount Enclosed: \$ _____